

Message Text

SECRET

PAGE 01 STATE 116093

61-L
ORIGIN AF-18

INFO OCT-01 ISO-00 PM-07 NSC-07 SP-03 SS-20 RSC-01 CIAE-00

INR-10 NSAE-00 DODE-00 AID-20 IGA-02 EB-11 L-03 EUR-25

MC-02 PRS-01 SSO-00 NSCE-00 INRE-00 /131 R

DRAFTED BY DOD/OSD:LTC SIGLER:CRJ

APPROVED BY AF/E:WBCOOTE

DOD/ISA/SA:MR. DICK

DSAA:MR. GRAND PRE

DOD/ISA:MR. NOYES

PM/SAS:RSMITH (SUBSTANCE)

----- 003017

O R 032201Z JUN 74

FM SECSTATE WASHDC

TO AMEMBASSY ADDIS ABABA IMMEDIATE

INFO USCINCEUR

S E C R E T STATE 116093

E.O. 11652: GDS

TAGS: PFOR MASS ET US

SUBJECT:DISCUSSIONS WITH IEG ON MILITARY EQUIPMENT

REFS: (A) ADDIS 6073; (B) CMAAG ADDIS 010600Z JUN 74

1. PARA 7, REFTEL A, REQUESTED DEPT. AND DOD TO EXPLORE ALTERNATIVE TO CASH PAYMENT AT TIME OF ACCEPTANCE OF DD1513 LETTER OF OFFER. PROVIDING ETHIOPIA CAN BE QUALIFIED AS "DEPENDABLE UNDERTAKING" ON A ONE-TIME BASIS, CASH SALES MAY BE PAID FOR WITH A 10 PERCENT DOWN PAYMENT AND PROGRESS PAYMENTS KEYED TO THE CONTRACTORS' CASH DEMAND SCHEDULE DURING THE FABRICATION AND DELIVERY PROCESS. IN ORDER FOR DEPT. AND DOD TO MAKE THIS DETERMINATION, EMBASSY SHOULD SUBMIT A COMPREHENSIVE ECONOMIC IMPACT ASSESSMENT, CITING SPECIFIC FIGURES WHERE POSSIBLE, TOGETHER WITH VIEWS ON THE ADVISABILITY OF PURCHASES IN EXCESS OF THE DOLLARS 45 MILLION SUGGESTED FOR CASH AND CREDIT DURING FY 74 AND

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75.

2. BECAUSE OF THE STAFFING REQUIRED FOR THE "DEPENDABLE UNDERTAKING" DETERMINATION AND APPARENT DOLLARS 30 MILLION DIFFERENCE BETWEEN USG AND IEG PROPOSALS, WE WILL NOT RPT NOT BE READY TO RESUME DISCUSSIONS OF MILITARY ASSISTANCE PACKAGE WITH ETHIOPIANS IN WASHINGTON BEFORE WEEK OF JUNE 10, 1974. REQUEST THIS INFO BE PASSED TO IEG. ALSO

REQUEST THAT ADVANCE COPY OF FINAL IEG PROPOSAL TOGETHER WITH EMBASSY AND CMAAG COMMENTS BE FURNISHED ASAP TO ALLOW FOR DEPT. AND DOD REVIEW AND DECISION PRIOR RESUMPTION TALKS. KISSINGER

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Message Attributes

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30 JUN 2005

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